

# HARDWARE *Retailer*

The Newsletter for Members of the North American Retail Hardware Association • www.nrha.org • September/October 2008

## NRHA Convention the Perfect Mix of Business and Leisure

The scenic coastal resort of the Hyatt Resort in Monterey, Calif., made the perfect setting for retailers and their families looking for a place to get away from the daily grind. The resort was the setting for the 2008 NRHA Convention, held July 28-30, which attracted more than 300 retailers from the United States and Canada.

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Attendees had plenty of activities to keep things moving. The lunch and shopping trip to Pebble Beach and Carmel by the Sea got rave reviews from everyone who went on the outing. And, what would a trip to Monterey be without golf? Anyone who wanted to test their skills was welcome to participate in the golf outing at the Del Monte golf course. Would-be adventurers got a taste of life on the high seas when they boarded a boat and went whale watching. There were plenty of whales, porpoises and sea lions to keep everyone's eyes focused on the water.

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Corporate sponsors for the event included: EazyPower, Stihl, Vermont American, Fluidmaster, Hyde, AHMA, Cooper Hand Tools, 3M, Scotts, Wooster, NCB, Purdy, Channellock, Energizer, Little Giant Ladder



This year's Young Retailer of the Year honorees included (front row, left to right): Terry Byers of Town Center Hardware, John Bettendorf of Isanti Hardware Hank, Eric Hassett of Palo Alto Hardware, and Jeff Johnson of Del's True Value Building Supply. In the back row: Tim Farrell of American Hardware Manufacturers Association, Maurice Chevalier of Morinville Home Hardware, Kevin Knedler of Scotts Company, Todd Kirschner of Trio Hardware, Doug Laird of Cooper Hand Tools, Shawn Roehr of Arrow Lumber and Hardware and Greg Jorgenson of 3M.

Systems, Moen, Louisville Ladder, Rayovac, Creative Homeowner Press, Vaughan & Bushnell, Liquid Nails and Gorilla Glue.

### On the Agenda

Business was at the top of the agenda during the three-day event. On Monday afternoon, NRHA's Legislative Leadership Council met to discuss ongoing business and future projects for 2009. The recently published, *Human Resource Handbook: A Desktop Guide to Effective Employee Management* was an initiative spearheaded by the council. The handbook is

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